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Title Services Corporation Partners with CaseMax to Support Title Products

This new partnership demonstrates the flexibility of the case management platform.

[November 15, 2023 | Overland Park, KS] CaseMax is excited to announce a partnership with Title Services Corporation (TSC), an Iowa-based title product company. Though the CaseMax platform presently offers a title integration, a law firm having done business with Title Services in the past, preferred Title Services' offerings to the available automation. To win back the business, TSC took a technological approach and implemented a title company version of CaseMax. The result of this unique solution is the first CaseMax to CaseMax integration directly from Title Services Corporation's CaseMax platform to the law firm's system.

"Through a mutual need for an innovative, yet flexible solution to continue providing our title products to a valuable client, we reached out to CaseMax to determine if their case management platform could be used for a title company," said Charles Augustine, President and CEO of Title Services Corporation. "To our surprise and excitement, our team concluded the CaseMax system was built in such a way that it could be easily adapted to our business and will help streamline product delivery."

The built-in flexibility the CaseMax platform offers allows versatility in an array of applications outside of use for mortgage default and collections by law firms. As the software is a rules-based system, theoretically, any highly regulated industry could adopt the technology to support their needs. The flawless demonstration of the platform now utilized by Title Service Company for a related but different service opens the door for other industry pioneers to look to CaseMax as a solution for their businesses.

Mike Zevitz, President of CaseMax, said, "Trailblazing new pathways is always fun and exciting. Innovation is at the core of our product offerings, and this is but one more example." He continued, "We know the CaseMax system is versatile and is useful to more than our core default servicing industry, and we are grateful to Title Services Corporation for allowing us to prove it. We are excited to explore the opportunities of offering CaseMax to new markets."

CaseMax has a proven track record as a flexible solution for law firms of all sizes, and the partnership with Title Services Corporation demonstrates that the flexibility doesn't end at legal case management. Rather, CaseMax has built an adaptive platform capable of being molded into many different business types. The software already boasts over 40 third-party integrations for collections and mortgage default as a turnkey solution to case file management. Imagine the power and ingenuity behind the flexible platform that would allow it to move beyond its initial intended purpose. CaseMax has built something exceptional, leaving the competition behind while facing a bright future.

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About CaseMax

CaseMax is a leading software company providing case management systems to law firms operating in the financial services industry. CaseMax offers a powerful, yet intuitive solution, to overcome the inherent complexities of default loan management by allowing a firm to leverage its resources for greater efficiency, productivity, and ultimately a higher rate of return on investment. Learn more about the company and its technology at www.casemax.com.

About Title Services Corporation

Title Services Corporation is a real estate title and closing company based in Waterloo, Iowa, that provides title and settlement services and products throughout the state of Iowa. Visit www.tscdm.com to learn more.

